

19.12.2008

Sales targets have been reached. Individual objectives have also been met and corporate aims are on track.

ff \$ \$ \$ \$ 1 1

96 H NOPAT (20,00%) 104,30%

Net Operating Profit after Tax target for the year is \$10,250,000

10 250 000,00 USD

9 000 500,00 Ç ~~Á 10 000 000,00 Ç~~

10 750 000,00 Ç ~~Á 10 000 000,00 Ç~~

10 680 000,00

As collated and calculated by scorecard in central data warehouse

ff \$ \$ \$ \$ 1 1

96 H 96 H 105,68%

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950 000,00 EUR

900 000,00 Ç ~~Á 1 000 000,00 Ç~~

1 100 000,00 Ç ~~Á 1 000 000,00 Ç~~

967 030,00

Latter part of the year not a strong as Q1 and especially Q2 but goal achieved nonetheless

ff \$ \$ \$ \$ 1 1

96 H Individual sales revenue (20,00%) 108,00%

Sales revenue objective is \$625,000

625 000,00 USD

600 000,00 Ç ~~Á 700 000,00 Ç~~

700 000,00 Ç ~~Á 700 000,00 Ç~~

675 000,00

Above target



Good performance



Top performance



Good performance



Low performance



On target



Top performance

12.04.2009

Kaplan & Associates

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